An Approach to Teaching IT Life Cycle Processes

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Abstract

This contribution reports on an approach to teaching a course in information technology (IT) life cycle processes in a doctoral program of management in information technology. This program is designed for the practitioner scholar with high levels of managerial, technical and analytical expertise in the sub-fields of IT. The three credit hour course is one of five courses in the major track of the DMIT dealing with key information technology areas. The aspects of course design, pedagogy, assignments and team project are described with reference to an educational process model. The approach to course assessment and process modeling are summarized in terms of the course design criteria. The course offered a learning experience with learning outcomes in four categories, namely: 1. theoretical – the principles and methodologies of IT process modeling within the context of business processes; 2. informational outcomes in terms of leading edge trends in IT enabled business practice; 3. skill sets, such as the ability to improve the integration of IT life cycle processes into the business process model; and 4. informing of best practices as represented in national and international standards. The field of IT life cycle processes within an organization is addressed with focus on modeling the processes by which IT resources are acquired, maintained, supported, managed and aligned with the business processes of the enterprise. IT processes involve people, methods, techniques, procedures and computer-based tools, and the IT resources themselves. The ISO12207 set of standards were used as the baseline framework, and other frameworks, reference models and standards were referenced to inform individual and team assignments.

Keywords: information technology life cycle processes, course design, pedagogy, business process redesign methodology, alignment

1. INTRODUCTION

Organizations are challenged in the global marketplace in which competitors are devising new strategies and approaches to perform their business processes in ways that enhance value to all stakeholders (Orlikowski and Gash, 1996; Turner, 1998). Understanding the value chains relating to business partners, suppliers, and customers, and that improve the efficiency of employees has become an imperative in the contemporary organization (Luftman, 2000).

Several factors have contributed to the phenomenon of globalization, such as relaxation of traditional trade barriers, the adoption of trade agreements under the World Trade Organization, mergers and acquisitions across national boundaries, and new delivery technologies. E-business and information technology (IT) systems are viewed as key enablers in the global business environment of today (Weil and Ross, 2004). IT processes must now be planned and integrated into the business process model for optimal advantage (Boehm and Turner, 2003). In most successful enterprises business processes are carried out, or are supported by IT-based systems (Feurer et al, 2001). Some have adopted new approaches to IT systems procurement over the last decade leading to practices of outsourcing and off-shore development. Such procurement strategies have been driven largely by financial considerations focusing on acquisition and supply of quality products and services at the lowest cost. In the educational arena IT and information systems (IS) programs are struggling to address strategic planning, acquisition and deployment of IT systems within the context of this business reality (Mendonca, 2003).

This contribution describes an approach to teaching a course in IT life cycle processes in a doctoral program in management in IT. IT life cycle processes are concerned with the processes by which IT resources are acquired, maintained, supported, managed and aligned with the business processes of the enterprise. The approach

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aimed to achieve learning outcomes in four categories, namely: 1. theoretical outcomes – the principles and methodologies of IT process modeling within the context of business processes; 2. informational outcomes in terms of leading edge trends in IT enabled business practice; 3. skill sets, such as the ability to improve the integration of IT life cycle processes into the business process model; and 4. informing of best practices as represented in national and international standards.

Section 2 describes the course design, Section 3 reviews the focal theory and the background context, Section 4 presents the course requirements for individual and teamwork, and Section 5 summarizes the learning experience with some feedback of the lessons learned in the course.

2. COURSE DESIGN

The course is a three credit hour course in the major track of coursework for the doctoral program. It is the first of five major courses dealing with key topic areas in IT. The other major courses are advanced data management, IT leadership and management, IT systems architecture and advanced topics in IT. IT processes involve people, methods, techniques, procedures, computer-based tools, and the IT resources themselves. The enterprises represented by students in the course have varying capabilities to perform IT processes and integrate these processes into the core value chains. The course design was influenced by several factors, such as the focal theory within the organizational context, the student profile and the advanced academic level of the course. In addition the following themes formed the basis of the design:

- Abstraction and modeling, referring to understanding and evaluating the problem space; creating solutions to system requirements. This theme involved cognitive dimensions at levels 5. Create and 6. Evaluate of the revised Bloom's Taxonomy (Bloom, 1956; Anderson and Krathwohl, 2001).
- Process-orientation, referring to IT life cycle processes within the context of business processes. Most documented standards and real-world practices focus on processes of a particular context, such as software processes, manufacturing processes or business processes without adequately addressing alignment and integration between them.
- Optimization, referring to the improvement of IT processes and their integration into the business process model. Here all cognitive dimensions are engaged and in particular level 4. Analyze, level 5. Create and level 6. Evaluate.
- Measurement, referring to the management of process and product by means of metrics derived from practical experience reported in the literature and experience of course participants.
- Reuse, referring to process-oriented frameworks, reference models and patterns for modeling.

Educational Goal and Objectives

The intent of the course was to provide students with both individual and a teamwork experiences in the categories and themes mentioned above. The goal was to provide a comprehensive perspective of IT life cycle processes needed in organizations in support of business processes, and the skills to introduce and manage such processes. In support of this goal objectives were to provide skills and competencies to be able to:

- Identify and integrate IT life cycle processes in support of new business processes
- Be a key resource in business process automation
- Lead and manage IT processes in the managerial and contractual perspectives
- Manage the IT processes in the development and operational perspectives
- Identify and prescribe supporting processes and organizational processes that sustain other IT life cycle processes
- Lead, manage and participate in software process improvement initiatives within an organization.
- Identify, interpret and adopt best practices in the field of IT as promoted by international standards organizations.

Pedagogy

Given the goal and objectives the syllabus topics were systematically explored in both individual and teamwork, and in logical order so that individual competencies were developed prior to starting on the teamwork (refer the educational process model in Figure 1).



Figure 1 Educational Process Model

Complementing individual work with a team project has achieved positive results in the class room (McKendall, 2000; Stephens and Myers, 2001; Steenkamp, 2002; Chan, 2003). Considering the level of experience of the students the pedagogy encouraged knowledge sharing, participation, collaboration and exposure to real world issues. A methodological approach and process was followed to analyze, propose and plan an IT enabler that would support a new business initiative in an enterprise. These individual assignments required process analysis and modeling at various levels of abstraction, and in various dimensions using a range of techniques. Knowledge and skills acquired by executing the individual assignments were further enhanced in the team project conducted by four teams in which virtual and in-person collaboration was mandated. Teamwork required teams to perform the first four phases of a business process redesign process depicted in Figure 2 for a given IT enabling initiative. The teams followed a prescribed methodology, with special attention to the IT systems relevant to the change initiative assigned to them. Communication skills were enhanced by means of oral presentations of individual and team assignments. Opportunities were given for critiquing own and peer deliverables enabling students to enhance critical thinking, interpretative and evaluative abilities.



Figure 2 Business Process Re-Design Process Model

Class Schedule

The course was offered on a weekend schedule by means of faculty lectures, guest, individual and team presentations, discussions and tutorials supported by the Blackboard Learning System. Students were encouraged to request meetings with faculty when needed, and arrange team meetings according to a pre-planned schedule.

Assignments

The requirements of the individual and teamwork assignments are elaborated in Section 4.

3. INFORMATION TECHNOLOGY PROCESS MODELING

In general a process model shows the sequence of, and relationships between, processes in a domain of concern, and also the relationships between processes in other domains, such as a super- or a sub-domain.

An IT process model presents the IT processes concerning the IT resources, i.e. the hardware, software and infrastructure, such as a phased life cycle model. A business process model presents the business processes, some of which are IT enabled. Processes within an IT enabled organization have been classified into various taxonomies (Rummler and Brache, 1990; Wilcocks et al, 1998; IEEE, 2002; ISO, 2002; Applegate et al, 2003; Harmon, 2003; Luftman, 2004). Several categories of processes may be identified focusing on processes in the organizational context, processes relevant to a specific value chain, and processes to be performed when undertaking a business process redesign project. Table 1 presents process areas for these three categories, and process models with phases for each category. Note that several other process models are used for structuring specific viewpoints, such as quality management, configuration management, systems integration.

	Process Area	Process Model
	Strategic Planning	Enterprise
		Management
		Process Model
	Enterprise Management	
ion	Asset Management	
zati	Business Process Architec-	
ini	ture	
192	Reuse Program Management	
0	Domain Engineering	
	Human Resource	
	Quality Management	Total Quality
		Process Model
	Improvement	
_ =	IT Strategic Planning	IT Management
/I hai		Process Model
G	IT Management	
ısin lue	Business Process Redesign	
Bu Va	Alignment	
	IT Governance	
	Project Management	Project Life
	Planning	Cycle Model
ţ	Monitoring	
jec	Controlling	
ro	Primary Life Cycle Processes	Unified Process
ΓĿ	Acquisition	Model
Γ	Supply	Acquisition
	Development	Niodel
	Maintananaa	
	Supporting	
	Ouality Management	
	Configuration Management	
	Documentation	

Table 1 Process Areas in an Organization

Where a software development project is called for a life cycle model such as the Unified Process Model (Jacobson et al, 1999), a software process model (Wang and King, 2000) or an empirical model (Shull et al, 2001) is appropriate. The process areas of concern in the course assignments are shown in bold type in Table 1. The course studied the IT life cycle processes specified in the ISO12207 standard (ISO, 2002), namely the primary, supporting and organization processes, in terms of the IT management process model given in Figure 3. Alignment was addressed in terms of: 1. the IT strategic plan with the enterprise strategic plan, and 2. the IT project (that implements an IT enabling initiative) with the IT strategic plan by using the performance matrix shown in Table 2.

	Goals & Meas-	Design & Im-	Manage
	ures	plementation	
Organizational Level	Institutionalize the enterprise strategic plan to be • Agile • Based on IT enabled value chains • Focused on systems that meet organ- izational in- formation needs • Quantitatively measurable	Develop Enter- prise Strategic Plan. Develop busi- ness and in- formation architectures.	Plan, monitor, review and control execu- tion of business strategy i.t.o. goals and measures.
Process Level	 IT strategy must Support and be aligned with enter- prise strategy Meet goal and objectives of business proc- ess initiative Quantify measures 	Develop IT Strategic Plan. Perform proc- ess analysis for IT enabling processes in support of business initia- tive. Extend IT processes rele- vant to initia- tive.	Plan, monitor, review and control execu- tion of IT strategy i.t.o. goals and measures. Align IT strat- egy with enter- prise strategy.
Activity Level	 IT enabling project must Support the business proc- ess Produce the deliverables in accordance with the pro- ject charter Be executed according to a project plan Quantify measures 	Develop the project plan. Perform the technical tasks and activities of the IT pro- ject according to the stated process model and methodol- ogy (design and implement IT enabling system).	Plan, monitor, review and control the execution of the IT enabling project i.t.o. goals and measures of the project. Align IT pro- ject with IT strategy.



Figure 3 IT Management Process Model (ISO 12207)

IT Process Framework

Process modeling was performed at the organizational, process and activity levels for the individual and teamwork assignments. Table 2 shows a performance matrix for a business initiative which is to be IT-enabled. Figure 3 shows the IT management process model, based on ISO 12207, and the high-level flow of processes from the start of an IT project to closure.

Methodology and Notations

A methodology was developed for the course in support of the IT management process model and business process redesign process model. Table 3 shows the steps of the individual assignment processes, and Table 4 the stages, processes, steps and deliverables of the team assignment processes. The assignments for the course are discussed in Section 4.

Initiation and Scope Definition Process		
Initiative Proposal Activity		
1. Define Problem Statement (IT enablement initiative)		
2. Describe the Business context		
3. Perform Business Process Analysis		
 Identify Business Value Chain 		
 Identify underlying Principles 		
 Develop Process Strategy Matrix 		
Develop Process IT Matrix		
4. Develop a Business Performance Matrix		
Complete the organizational level (high-level busi-		
ness processes)		
Complete the process level (with focus on IT en-		
ablement of a business process)		
 Complete the activity level (in terms of the IT life 		
cycle processes and activities)		
5. Prepare the Initiative Proposal		
Planning Process		
Feasibility Activity		
1. Develop a High-level Plan to implement initiative		
2. Perform Feasibility Study		
3. Produce Feasibility Report		
Execution and Control Process		
IT Project Activity		
1. Analyze the IT enablement processes of the Business		
Performance Matrix (activity level)		
2. Determine acquisition strategy		
3. Prepare Acquisition plan/ Development Plan for IT sys-		
tem to meet the LL enablement initiative		

Table 2 Performance Matrixⁱ

Table 3 Steps of the Individual Assignment Processes

Stage	Processes and Steps	Deliverables			
Planni	Planning (Team Assignment 1)				
	Develop an IT project plan (IT- PP) for the assigned project following the IEEE 1058 Stan- dard for Software Project Man- agement Plans.	IT Project Plan			
	Consider and adopt technical process plans in the IT-PP for the redesign and development phases.	Prototyping Process Model			
Analys	is (Team Assignment 1)				
	Document the workflow rele- vant to the team's initiative.	IS, COULD Process Mod- els			
	Explore alternatives and choose the best redesign which achieves the goals of the initia- tive.	SHOULD Process Model			
Develo	pment and Transition (Team Assi	gnment 2)			
	Elaborate the IT-PP to include supporting life cycle processes and organizational life cycle processes.	Revised IT Project Plan			
	Define the requirements for the prototype of the implementation that the team will develop.	Prototype Requirements			
	Plan prototype Choose development environ- ment	Prototype Plan			
	Develop prototype	Prototype			
	Compile project binder	Project Binder			
	Prepare project presentation	PowerPoint Presentation			
	Present project to project spon- sor				

Table 4 Stages, Processes, Steps and Deliverables for the Teamwork

A number of techniques and notations were incorporated to support the Initiation and Scope Definition, Planning, Analysis and Development processes. Techniques include:

- Value chain analysis using a value chain system diagram.
- Alignment of the IT enabling project with the IT strategy, and with the enterprise strategy using a performance matrix (refer Table 2) and a process strategy matrix.
- Process analysis using a process matrix and process diagram.

4. ASSIGNMENTS

Individual Assignments

Following on Section 2, individual assignments dealt with the processes of initiating and planning of an IT enabler to support a new business initiative in a company or environment. A range of business initiatives to be IT enabled was proposed; some dealt with an ebusiness service for customers and business partners, while others focused on introducing a new product. Students adopted the IT management process model (Figure 3), and performed the activities of the first three processes, namely Initiation and Scope Definition, Planning, and Execution and Control shown in Table 3.

Planning for the acquisition process was done at a high level with the elaboration at the IT project level, where a process model was chosen, such as the one given in Figure 2. Execution of the actual IT acquisition processes was beyond the scope of the assignments.

Teamwork

Team assignments were performed in a team project based on the Ergonomics Case Study described by Harmon (2003).

Approach: The teamwork was performed according to a team approach (Steenkamp, 2002), which structures team-based, project-oriented processes into: planning, execution, evaluation and teamwork process improvement.

The processes described in the Project Management Body of Knowledge (PMBOK) (PMI, 2000) have proved valuable for detailing the activities of planning and executing team-based projects. The intent was to simulate a real-world project environment by grouping the students into teams giving them the opportunity to collaborate in developing the project deliverables.

Team members were assigned roles including a team leader, and all were briefed about the responsibilities of the roles. Teamwork was planned in terms of:

- Deliverables that achieved the project goal and objectives.
- Working within the context of the Analysis, Development and Transition stages on the case study business initiative assigned to a team.
- Teamwork was executed as a collaborative venture by team members, coordinated and managed by the team leader. Teams kept minutes of all meetings.
- Teams were supervised by faculty in weekly team tutorials throughout the team project.
- Team member performance was assessed at the end of the course by way of confidential peer reviews.

Team Project Charter: Each team should perform the first four stages of the Business Process Redesign Process Model (Figure 2) according to an IT process-redesign methodology focusing on the IT systems relevant to the change initiative assigned to it. The change initiatives derived from the Ergonomics Case Study were allocated to teams as follows:

- Team 1: Create a portal that allows customers and prospects to make contact via the Internet.
- Team 2: Create a new supply chain system with all first-tier Ergo Chair part suppliers.
- Team 3: Examine the Ergo chair value chain to see where they could improve productivity by relying

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more heavily on the Internet, and to offer chairs for sale on-line via a portal that would also provide marketing information and service support.

• Team 4: Create an internal employee website that human resources would manage.

Category Learning Outcomes			
1. Theoreti-	IT Life Cycle Processes within context of		
cal out-	organizational processes		
comes			
Individual	Process models		
	BPR methodology		
	IT alignment with Business strategy		
	IT acquisition		
Team project	Enterprise and IT strategic planning		
	IT development and prototyping		
	Quality Management		
2. Informa-	Leading-edge business practices for IT		
tional out-	enablement and business process alignment		
comes			
Individual	E-business services in contemporary prac-		
	tice		
Team project	Enterprise information portal technologies		
	Supply chain systems		
	Online sales and Marketing		
	HR Sub-portals		
3. Skill-sets	IT Management competencies to initiate,		
	plan, lead, manage IT enabling initiatives		
Individual	Analytical		
	Critical thinking, interpretation and evalua-		
	tion		
	Levels of abstraction in modeling		
	Multi-dimensional thinking		
	Presentation		
Team project	Collaboration with culturally diverse team		
	members		
	Collaboration with members of varying		
	skill sets and competencies		
-	Communication		
4. Informing	Knowledge and experience of several ISO		
of practice	and IEEE IT standards		
Individual	ISO 12207, IEEE730, IEEE830, IEEE1058		
	CASE tools: Provision Workbench, Visio,		
	Rational Rose		
Team project	SCOR methodology		
	BPR process model		
	CASE tools: Provision Workbench, Visio,		
	Kational Rose, Prototyping tools for Inter-		
	net-based application development		
	MS Project		
	MSOffice		

Table 5 Learning Outcomes of Course

5. SUMMARY AND CONCLUSIONS

The study of the theoretical body of knowledge was enriched by the exchange of experiences and insights gained from practice by faculty, students, and invited guests. Knowledge sharing was enhanced through discussion forums on the Blackboard Learning System. Individual assignments allowed students to identify an initiative of own choice generating considerable engagement and increasing the perceived value of the assignments. The team project allowed students to apply theoretical knowledge to a case study following a team approach. Teamwork ranged from excellent collaboration, utilizing individual competencies and experience, to poor team spirit, lack of engagement and loss of synergy. Positive team experiences are attributed to sound team management, team members' ability to function in a team, and good personal competencies. Negative team experiences are attributed mainly to personality clashes, lack of engagement in the team project, and inadequate theoretical knowledge. Further experience and data are needed to optimize teamwork at the doctoral level. Despite the mixed outcomes the learning outcomes were largely attained, as shown in Table 5, summarized in four categories. IEEE and ISO Standards used in the course are included in the list of References.

6. ACKNOWLEDGEMENTS

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ANNEXURE E-BUSINESS INITIATIVE

Overview

This annexure contains selected deliverables developed for the individual assignment of the course for the IT Life Cycle Processes course, described in Section 4 of the paper. The assignment called for the IT enablement of a business initiative, with focus on initiating and planning of the IT component to support it. The appendices and exhibits contained in the annexure are intended to show examples of the models that were produced for an e-business initiative for InterExpress Inc., a fictitious courier services company based on a real world enterprise, to substantiate the Initiative Proposal and Feasibility Report. These two documents are nor included here, nor is the acquisition plan.

Purpose: The purpose of the initiative was to develop a proposal and feasibility report for an Internet-based order and tracking system for this courier service organization.

Scope: The individual assignment covered the first three processes of the IT Management Process Model. The Initiative Proposal was intended to serve the entire IT department and all the branches across the organization. The proposal would be part of the enterprise strategic plan, and the Feasibility Report is to inform the IT Strategic Plan.

Objectives

- To gain competitive advantages in the current courier and express package delivery services market by implementing the e-business initiative.
- To provide alignment between the IT and enterprise strategies, and link the project plan of the initiative to the IT strategic plan.
- Providing effective, scalable, and cost effective IT services to both internal and external stakeholders and users.

Approach

Following the IT management process model shown in Figure 3, the activities of the first three processes, namely the Initiation and Scope Definition, Planning and Execution and Control, shown in Table 3 were performed. Exhibit 1 shows the business context of the e-Business domain, which involves mainly Sales and Service, Customer Services/Support, and IT Development.



Exhibit 1 Business Context

As part of business process analysis the value chains for InterExpress Inc. were identified, as shown in Exhibit 2. Six values chains are considered in the business process redesign of the e-Business System.

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Exhibit 2 Value Chains at InterExpress

In analyzing the target process strategy the process strategy matrix, shown in Exhibit 3, was developed. The e-business initiative has high strategic importance for InterExpress Inc. and will entail a major redesign project, thus positioning it in the upper right quadrant of the matrix.



Exhibit 3 Process Strategy Matrix

A focused process and gap analysis of the order and tracking processes yielded the results presented in Appendix 1.

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Process Outputs	Desired Perform-	Actual Perform-	Gap	Impact of Gap	Cause of Gap
~	ance	ance	(If Any)		~ .
Customers com- plain - not receiv-	Customers receive status updates after	30% of time custom- ers do not receive	30%	Customer dissatis- faction and frus-	System integra- tion problem.
on time.	requests.	updated status.		tration.	
Tracking informa- tion not updated on	Ordering/delivery status of package	30% not showing the correct status of	30% incorrect status reporting	Customer dissatis- faction.	Systems integra- tion problem.
time.	should be tracked immediately after	ordering/delivery of package.	to customers.		Web based order- ing/tracking sys-
Customers com-	Customer should	35% slower than	35% slower	Customer dissatis-	Too few customer
plain - long waiting time on customer service call.	receive immediate assistance.	original design.	5570 Slower.	faction.	representatives. No web-based customer services
					system.
All orders must go	Some orders should	40% slow in proc-	40%	Customer dissatis-	No web-based self
through	be done directly by	essing time vs. cus-		faction. Ineffec-	-directed ordering
sales/service repre-	customers.	tomer ordering rate.		agement	system.
Slow information	Distributed busi-	25% delay in trans-	25% of infor-	Frustration among	System integra-
transfer among	ness units/ branches	ferring/ information	mation transfer	employees/	tion problem.
branches.	should have seam-	exchange is manual.	slow.	branch managers.	
	transfer.			ing environment.	
Accounting de-	Timely customer	15% recorded entries	15% not meet-	Accounting report	System integra-
partment not re-	account informa-	not meeting deadline	ing target.	incorrect - em-	tion problem –
ceiving timely	tion / payment	for month-end proc-		ployees trustrated.	accounting infor-
payment.	counting depart-	cosing.		receiving timely	not timely.
	ment.			invoice updates.	
Delivery staff not	Delivery staff needs	13.8% delivery to	13.8% missed	Customer dissatis-	System integra-
getting immediate	immediate status	when customers	customer re-	faction. Wasted	tion problem. Web based just-
customer requests.	updates.	make last minute	quest.	sending delivery	in-time customer
1		requests.		staff to wrong	request system not
				address.	available.
Order details mis-	All orders should	5% mis-entered.	5% mis- entered	Customer dissatis-	Entry clerk inat-
clerk.	rately based on		entered.	laction. Delays.	directed web-
	customers' infor-				based ordering
	mation.				system not avail-
Sales people take	Orders also placed	50% delay in proc-	30% of orders	Order delivery	Sales people too
too long to submit	by customers via	essing orders.	not meeting	delayed, customer	busy. Self- ori-
orders.	web interface. Sales		time critical	dissatisfaction.	ented ordering
	handle large vol-		matters.		able to customers
	ume corporate				uere to eusterners.
	customers.				

Appendix 1	InterExpress	Order and	Tracking	Process
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Following on these results the IS business process diagrams were developed. Exhibit 4 shows the SHOULD business process diagram for order and tracking.



Exhibit 4 SHOULD Process Diagram for E-business Initiative

The organizational and IT principles relevant to the initiative were identified, and are given in Appendix 2, along with the models for each of the perspectives of the IT architecture framework. The models for the organizational perspective include the value chain system diagram (Exhibit 2), the process strategy matrix (Exhibit 3), and the SHOULD process diagram (Exhibit 4).

Perspectives	Principles	Models
Infrastructure	Interoperability, Scalability, Accessibility, Portability, Adaptability, Reusability, Com- patibility, Usability.	Logical & Physical IT architecture models Supporting models.
Data	Access transparent to user Data captured at source Derivable data Timeliness	ER diagram Logical model - data perspective
Application	Scalability, Security, Ease of use, Stability Acquisition by outsourcing, Integration	System function table High-level use case Sequence diagram Activity flow diagram Layered application architecture Data Flow diagram where applicable
Organization	Mission Goals Objectives Initiatives	Value Chain System diagram Process Strategy matrix Process diagram Performance matrix

Appendix 2 Principles and Models for InterExpress IT Perspectives

A performance matrix based on the one illustrated in Table 2 was created for the e-business initiative, and is given in Appendix 3. The IT project is shown at the activity level of the matrix, and derives from the IT Strategic Plan shown on the process level. The enterprise Strategic Plan shown at the organizational level identifies the e-business initiative as of strategic importance to InterExpress Inc. This performance matrix shows alignment at each level, where the goals are managed in terms of the defined measures. It also shows alignment between each level, linking the E-business Project Plan to the IT Strategic plan, and in turn to the Enterprise Strategic Plan.

	Goals and measures	Design and implementation	Management
al level	Strategy for E-business initiative is well articulated and communicated. E-business initiative will improve competitive advantage.	All relevant departments (accounting, ship- ping & handling, customer service) are value- chained and included in process architecture.	Plan, monitor, review and control execution of business strategy i.t.o. goals and measures of enterprise and E-business System.
ganization:	Organizational goals include E- business System goals.	Revise InterExpress Inc. formal organiza- tion to support the new strategy; to benefit from efficiencies of new e-business system.	
Or	Measures for the organizational goals are defined and communicated.	Develop Enterprise Strategic Plan to sup- port new e-business system.	

Process Level	An IT strategic plan that supports enterprise strategy. Goals and objectives of E-business initiative is defined and linked to organizational level goals. Seamless communication through system integration. Measures for process goals are de-	Adopt IT management process model Perform process analysis (model IS/COULD and SHOULD processes for E- business initiative based on value chain). Extend the logical requirements of E- business System based on feasibility report. Develop IT Life Cycle Processes (based on IEEE 12207) relevant to E-business Sys-	Plan, monitor, review and control execution of IT strategy i.t.o. goals and measures.Align IT strategy with enterprise strategy.Manage IT Life Cycle Processes relevant to E-business System.
	fined and communicated.	tem. Develop IT Strategic Plan	
	IT project plan is aligned with IT	Adopt business process re-design process	Plan, monitor, review and control
	strategy.	model.	execution of E-business project
e Level	All deliverables defined in IT project plan to be delivered in accordance with the E-business project charter.	Develop IT Project Plan based on IEEE 1058.	nito. Board and measures of project.
ance		Develop WBS for order entry, sales, ac-	
erform	All the activity outputs and standards meet the requirements created for e- business system	counting, shipping & handling, and deliv- ery activities reflected in system.	
or pe		Develop and assign project responsibilities	
ity (goals of E-business system.	for activities.	
Activ	Standards, principles, performance measures are defined.	Develop system specifications and design of E-business system (web-based online order/tracking).	
		Implement E-business system.	

Appendix 3 Performance Matrix

ⁱ Applied from Harmon (2003), p31.