

Development and Preliminary Evaluation of a Rubric for Assessing Educational and Workplace Computing Competence

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Abstract

Academic programs are expected to produce graduates who satisfy key learning objectives as defined by measurable competencies. This paper describes the development and validation of a rubric used to assess discipline specific skills that enable direct validation of program outcomes and objectives. A case study of a small sample of year-long, full-time externs provides support for the use of such a rubric for assessing the increasing educational and professional maturity of students in four-year, undergraduate computing programs. Additional work is needed to further validate the Computing Competence Metric.

Keywords: accreditation, certification, program outcomes, rubrics

1. INTRODUCTION

Regardless of any additional aims, academic programs exist to develop "confident and competent" students (Davis, 2002). Increasingly, regional and national level accrediting agencies are requiring academic programs to prove that they have met the aforementioned goal in order to maintain their accreditation status (Boff et al., 2009). Programs can and must demonstrate their success in the production of qualified students at two levels: program outcomes and program objectives (Rogers, 2004). Program outcomes "describe what students are expected to know and be able to do by the time of graduation" (p. 6). Program objectives "describe the expected accomplishments of graduates during the first few years after graduation" (p. 6), or in other words, the transfer of learning from the classroom to the application that knowledge in the professional world.

Program objectives can be defined in terms of retained knowledge post graduation or more importantly (as is the focus of this paper) in terms of demonstrated professional development. Although defining program objectives and developing a corresponding measurement method are important to the assessment process, these steps are often difficult given the individualized and nebulous aims of different academic programs. Additionally, even if it is possible to define representative objectives and design a measurement process, it is often difficult to collect data at a quality level appropriate for analysis.

In an attempt to define the skill base underlying the computing disciplines, Landry et al. (2000) successfully developed a set of skill definitions by utilizing both qualitative and quantitative methodologies. These skill definitions were utilized in Colvin's survey of recent (1-3 years) graduates in which the graduates gave perceptual ratings of the skill set needed for their position (Colvin, 2007). The survey results support the work of Landry et al. (2000), producing skill sets and skill depths within a few percentage points of the original work.

Given the increasing emphasis on measurable and successful program outcomes and objectives, this paper aims to develop a rubric utilizing the skill list of Landry et al. (2000). The ultimate success of such an in-

strument could potentially advance the study of computing education as well as employment practices. If successful, the rubric would be a valuable tool for employers seeking a method to rapidly assess employee performance, as well as for university program administrators who are trying to assert that their academic programs are appropriately aligned and attaining program objectives. The rubric may also prove useful in a variety of personnel decisions, such as determining which employee to assign to which task by matching an employee's skills to the Knowledge, Skills, and Abilities (KSAs) required for the task. The rubric most likely would not replace an employee performance review, but rather would supplement it.

2. DEFINITION OF SKILLS

Before researchers can effectively compile a list of *which* skills are necessary for a position, family of positions, or entire industry, one must define what exactly is meant by "skill." Defining the concept of "skill" in terms of job requirements has been researched extensively since the 1930s, beginning with the Department of Labor's *Directory of Occupational Titles (DOT)* which outlined the activities of a specific job, and continuing to the present day with constant advancements in the description and measurement of a job and its worker (termed *job analysis*). In particular, job analysis refers to the process of defining job characteristics and worker characteristics for specific jobs, job families, or industries (Standards for Educational and Psychological Testing, 1985; Harvey, 1991).

Industrial Organizational Psychologists, Psychometricians, and other applied psychologists have acknowledged the need and value of defining the characteristics of a job (i.e., job specifications); as well as determining which individual characteristics a person who is successful in the job must possess (i.e., worker specifications). These needs can be addressed using job analysis. In fact, job analysis is the basis for most managerial and human resource functions, including performance appraisal and hiring decisions (Fine and Cronshaw, 1999). In addition, the use of worker specifications is key in the development of licensure and accreditation examinations (Wang, Schnipke, and Witt, 2005). Particularly of interest to this paper is the ability of job analysis to derive KSA

levels that are needed for success in a specific job. Under the vernacular of job analysis, "skills" refer to specific aptitudes that one can develop through long term effort in relation to the data, people, and things used or encountered in a job (Harvey, 1991). This structure was proposed by Sidney Fine in 1955 and is still mirrored today in the literature of popular business (Business Dictionary, 2009a). In fact, according to BusinessDictionary.com (2009b), skill is defined as: "[The] ability and capacity acquired through deliberate, systematic, and sustained effort to smoothly and adaptively carry out complex activities or job functions involving ideas (cognitive skills), things (technical skills), and/or people (interpersonal skills)."

It is reasonable to infer that the skills supported empirically in research (Landry et al., 2000; Davis, 2002; Colvin, 2007) are compatible with this definition. Prior validation studies derived 38 sub-skill groupings (Landry et al., 2000). As a result an applied measure of these sub-skills, *The Center for Computing Education Research (CCER)* developed an assessment exam termed the "Information Systems Analyst (ISA)" for use in academic institutions (McKell et al., 2003, 2004). The exam uses a pass/fail metric allowing those who pass to apply to the ICCP for certification. The ICCP ISA certificate is based on the attainment of the 38 sub-skills. In addition to the thousands of students who have completed the exam, institutions have used the exam in their program outcome assessment process by simultaneously referring both to detailed sub-skill achievements, as well as performance on Learning Units specified within the national model curriculum (Davis et al., 2002).

Of concern in this paper is the further development of this instrument such that it can be more readily utilized for the evaluation of program objectives. Although the authors agree that many programs find the current exam structure useful, it is often the case that employers either do not need the detail provided by the ISA exam or are not willing to spend the time administering the exam, and/or figuring out how to interpret the results. Rather, employers often want an easily interpretable list of competences that can be used in a quick and reliable check for management purposes.

3. DEFINITION OF COMPETENCE

A competence under job analysis is a cluster of KSAs needed to perform a job task or general work activity. As was the case with the skill definition, other less research based sources (e.g., Business Dictionary, 2009a) mirror the definition advanced by job analysis literature. We observe that BusinessDictionary.com (2009a) describes the word competence as follows: *General: (plural competences) cluster of related abilities, commitments, knowledge, and skills that enable a person (or an organization) to act effectively in a job or situation.*"

Given the fact that employers might be more willing to use a greatly simplified tool, our rubric yields a simplified result for use in the evaluation process. We suggest that it may be more appropriate to look at the aggregate of the sub-skill groupings, or competencies. In accordance with the results of Landry et al. (2000), the 38 sub-skills aggregate to eight primary KSA groupings. In the IS'95 (Longenecker et al., 1994, 1995) and IS'97 Model Curriculum (Couger et al., 1997) these eight groupings were referred to as "Exit Sub-Areas" of the curriculum. They were the same areas that guided the confirmatory factor analysis of Landry et al. (2000). By examining the skill clusters at the competence level of aggregation we can form item production guidelines for an instrument which is grounded in empirical research. Later in the paper we will propose a specific rubric for this purpose.

4. SKILL DEVELOPMENT IN THE COMPUTING CURRICULUM

Although research has shown that the overall skill levels and KSAs needed by different specialties housed under the computing job family are similar (e.g., Landry et al., 2000; Colvin, 2007), the goals of Information Systems are very different from those of Computer Science, Information Technology, and Software Engineering. These differences may lead to different courses with very different content emphases. For example, the goal of a Software Engineering program might be that graduates primarily produce "*high quality defect free software completely compliant with given requirements.*" For an Information Systems Program, the focus might be to ensure that graduates are able to "*assist their clients in achieving higher productivity through the application of in-*

formation technology." In both cases, software production is involved; for the Software Engineer, the software is the focus, and for the Information Systems professional, the people are the focus. Yet, the eight competences are entirely appropriate for both programs and in fact, IS2002 (Davis et al., 2002) is based on these KSA groupings. What differentiates the two is the conceptual framework under which the respective faculty and post-graduation professionals operate.

Despite the differences that exist between the programs IS, IT, CS, and SE, students from each program have taken the ISA exam and passed. Interestingly, factor analysis on exam items has shown that there is a prevailing strong first factor upon which all items load. This factor presumably represents the overall discipline of computing and the commonality among the disciplines (Wagner et al., 2009). This is not to suggest that the disciplines are the same by any means – they are certainly not! However, there are clearly shared aspects of competences.

5. THE SKILL METRIC AND SETTING LEVELS OF COMPETENCE

For the purposes of this paper a rubric is defined as a two-dimensional subjective measurement tool designed and utilized as a way to reduce subjective bias that might otherwise accompany ad hoc or arbitrary methods of evaluation. The dimensions in the rubric are intended to be a logical breakdown which results in the components of that to be evaluated. For each of the eight competences a multi-level scale was created. The scale is a 5-point behaviorally anchored scale which includes behavioral manifestations of what is required to obtain each rating (see Appendix 1 for a list of behaviors corresponding with each anchor). Typically, competences to the left require less achievement, whereas those to the right require considerable more accomplishment as well as performance of all of the ones to the left. The rubric is defined such that the first three competences would be characteristic of undergraduate behavior, whereas the fourth and fifth would indicate significantly advanced experience. In that the sub-skills required a qualitative assessment of meaning of the job ad words, to build this rubric involved not only the qualitative com-

ination of the sub-skills into the higher level competence representing the sub-skills, but the experience/educational level factors as well.

Development of the Rubric Dimensions

As stated above, the KSA groupings selected for this rubric come from Landry et al. (2000) and Colvin (2007). The skills analyzed were initially defined by subject matter experts, (SMEs) as is dictated by the job analysis process. Each of the competences represents one of the eight factors listed below:

- Individual and Team Skills
- Project Management
- Business Fundamentals
- Organizational Systems Development/SAD
- Database/Data Management
- Software Development
- Web Development
- Systems Integration/Networking

In addition to the support garnered through initial factor analyses, research being conducted presently is further supporting this structure via additional factor analysis and path analysis (Wagner et al., 2009)

Given the rather extensive psychometric and statistical basis for both the *development of* (e.g., Colvin, 2007) and *measurement of* (e.g., Wagner et al., 2009) the skill set defined by Landry, it was deemed acceptable for use as the basis for a successful rubric.

6. PRELIMINARY APPLICATION OF SKILL RUBRIC TO AN EXTERNSHIP: A CASE STUDY

Overall Method and Participants

The Computing Competence Maturity Metric was pilot tested in a case study method that utilized both observational and qualitative data. The case study sampled students participating in an externship program, a joint academic/industry partnership in which the students worked for a local firm while being hired and supervised by a university faculty member (Langan & Barnett, 2003). In this instance, the local firm was a telephone service provider, and the supervising faculty member was one of the researchers co-authoring this paper. The use of this me-

thod was deemed reasonable based on the work of Ford and Voyer (2000) and Dale (2000) who followed participants documenting their specific experiences in an organizational setting. Further the case study method has been used as a way for studies to address exploratory, descriptive and descriptive questions (Stake, 1995; Yin, 1994).

Procedure and Analysis

The study utilized a pre/post design that included the ratings of students at two points in time—the point at which they were hired and at the termination of the externship, usually one year later, although some students participated for a longer span of time. The Computing Competence rubric was used for ratings, with the students completing a pre/post self-rating with the corroboration of the researcher on each dimension of the rubric. Post externship a 360 degree feedback was used incorporating multiple sources of subjective forms of assessment from all levels, including student self reports.

Results and Discussion

For each dimension of the rubric, three mean performance indicators were computed and reported: 1. pre-externship, 2. expected, and 3. post-externship. The pre/post means were computed from the student self-ratings. The expected score of 60, on a 100-point rating scale, represents an "exit" level of competence that students should be expected to achieve by the completion of a four-year degree program. The 60% level was at the third of five progressive levels of the rubric. It was thought that the highest two levels required more practical experience than what most graduating seniors would have been able to attain. We hypothesized that the rubric, representing a progression combining educational and professional maturity, would be able to discern the value-added provided by the externship experience.

The results indicated that student self-perceptions of computing competence increased from the pre- to post-externship, and in all eight competence dimensions, the post-externship rating exceeded the expected score (see Appendix 2 for a graph of the results). The pre-externship scores, which ranged from 32 to 54 across the various competences, were predictably low, as students are not yet at the graduating, or

exit point in the curriculum. The fact that all of the means are greater than 60 after the externship indicates that the students benefitted from the externship in a measurable way. The high post-externship scores confirm the hypothesis that externships provide a value-added experience, that is, additional professional maturity the complements that developed in the educational setting.

These results are encouraging for two reasons. The rubric was able to capture student maturity growth in a measurable way. Furthermore, it was able to capture growth over a single year of experience. This evidence lends support to the rubric being used as an indicator of maturity over the course of a four-year degree program.

7. PROPOSED FUTURE RESEARCH AND CONCLUSIONS

The results obtained in the above study with a small sample are only the first step in the validation process of the rubric. Although the results are encouraging, it is important to take the exploration of the rubric to the next level. The case study method is typically used as a basis for determining whether future research should examine outcomes in larger samples (Johnson and Christensen, 2004). As such, further studies are needed to replicate these results in larger samples and different populations, as well as to determine the accuracy needed for a rubric utilized in such a wide-scale manner.

One of the future steps in the validation process is the illustration of the level of accuracy and predictability necessary for a "high-stakes" certification instrument (Uniform Guidelines, 1978). Arguably some of the more pressing issues are the validation of the structure with a large sample of employers and other SMEs, allowing for use in the workplace. In fact, *The Uniform Guidelines in Testing (1978)*, which sets the legal precedent for the use of employment testing, requires a job analysis based validation in applied settings. Clearly, the empirical linking of skills and competences is critical.

Another important step is to explore the degree to which the rubric is appropriate for use in the different sub-disciplines. This is arguably an important question, but requires a large and diverse sample which covers the breadth of the sub-disciplines adequately. It may very well be the case that various as-

pects of the rubric will be more successful in different sub-disciplines or at different levels of academic or job experience.

In general, the case study test of the rubric was only the first step in the validation process for the promising rubric. Although much work is left to be done before one can say with assurance that the process of validation is complete, the results of the case study and other results provide sufficient evidence that the validation process should be continued.

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9. APPENDICES

Appendix 1

IS/IT/CS - COMPETENCE MATURITY METRIC					
PERFORMANCE	A - BEGINNER	B - COMPETENT	C - ACCOMPLISHED	D - PRACTITIONER	E - PROFESSIONAL
	0	20	40	60	80
Software Development	Some knowledge of programming. Inconsistent with any program construction methodologies. Can write small programs consistently and accurately.	Knows how to design and write programs (OO and/or Procedural). Understands compilation; knows modular design and how to use data structures and algorithms. Practices standard testing techniques. Minimizes coupling, optimizes cohesion.	Is an accomplished designer. Has experience with multiple languages. Is familiar with advanced data structures. Uses state of the art IDEs and tools, has had exposure to all aspects of the SLC. Writes large sophisticated software systems.	Has practiced and led team based software development projects limited in scope (<1000 hours, < 6 months). Is the chief designer, and serves as programming team expert. Reports bi-weekly to the project manager. Completes projects on time, within budget.	Designs and leads CMMI level 3 compliant professional software development efforts utilizing teams to achieve significant software systems. Coordinates testing and maintenance for "in-use" software. Interfaces with systems engineers and/or with customers.
	Can write some HTML, uses graphical editors to build web pages, and has some experience with tools such as VB.net.	Easily builds html-files as web pages and uses tools to create simple pages like mySpace. Uses tools like VB.net to generate database utilizing web pages, and is a significant user of graphics tools (e.g. flash...).	Uses CSS with HTML programming; builds web-based systems using VB.net or equivalent. Designs and builds databases of departmental complexity. Works with e-commerce interfaces such as Verisign. Works effectively on a team.	Uses advanced languages (e. J2E, VB.net in a complex database environment;. Practices great HCI through use of frames and I-frames designs with JavaScript, Perl, and/or tools). Serves as an effective team lead for on-time on budget projects.	Has created many web pages for real clients with exceptional HCI and database utilizing functionality including AJAX. Works at CMMI level 3, and leads project teams to complete, install and maintain user systems. Manages multiple projects at same time.
Web Development	Can build a simple database including building relationships, in a desk-top database. Can build simple reports and editors using DBMS high level tools. Has some understanding of data modeling.	Can model databases build on organizational activities, understands normalization; utilizes script and graphical interfaces to build SQL procedures. Can test and debug queries. Can write SQL for reports and applications.	Easily resolves complex relations and queries. Utilizes SQL functions to implement desired results. Easily supports departmental level information systems. Utilizes data transfer utilities for data conversions.	Models and develops enterprise database systems; ensures data quality controls through database and application design. Ensures effectiveness and completeness of complex SQL procedures. Performs DBA functions.	Works well with Oracle / SQL Server and other enterprise databases. Ensures enterprise database security and privacy. Manages backup, recovery, and byte-synch protection mechanisms. Leads database development team.
	Can use, describe and discuss concepts of operating systems and networks. Yet, does not manage or configure these systems.	Can utilize major components that make up systems hardware and software and the relationships of those parts to each other. Can install an operating system and a LAN correctly.	Can integrate database and internet applications for internet use. Can solve problems involving the configuration of operating systems and LAN and WAN's to support applications.	Utilizes internet resources to control web traffic to ensure speed, security and privacy. Manages port traffic; detects and prevents attacks; ensures stability through multi-server capability.	Designs, manages, operates and controls complex networked configurations. Supervises staff to solve network issues to ensure continuous high quality network availability and performance.
Database	Can describe the responsibilities of investment, management, sales, CRM, HR, accounting, finance, marketing, distribution and production functions.	Can identify the requirements necessary for a business to make money, and the responsibilities of business components in assuring that goal.	Can describe and explain the concept of facilitation of business systems by the use of information technology, and can demonstrate how a performance increase can be achieved with IT.	Works comfortably with management and operations in planning for business process change to ensure an increase in productivity through the application of information technology.	Has sufficient knowledge of business fundamentals to lead an enterprise team in business process re-engineering which incorporates appropriate information technology solutions.
	Has become self aware of the requirement to take personal responsibility to plan and manage time commitments. Has practiced learning techniques such as learning maps, journals. Has worked with a group and is learning team skills.	Has continuously improving individual and learning skills. Has learned to listen and value the input of peers. May be involved with pair-programming, and may contribute and interact in team tasks.	Works comfortably on a team. Contributes effectively as a leader or follower, encourages team mates to ensure their participation and well being. Solves significant problems in a team mode.	Successfully manages project teams spanning months of effort. Always knows what has to be done, and finds a way to help the team achieve success. Negotiates solutions to difficult interpersonal issues. Helps train others to take responsibility and assist new members.	Leads a professional high performance team capable of high levels of service. Supports the team through exceptional leadership, to solve new and difficult enterprise level problems effectively utilizing the team members skills.
Systems Integration	Can explain the requirements for organizational change, as well as the responsibilities of management, operations and design functions for implementing change.	Can explain in detail the steps of the life-cycle, and explain the necessity for employing good team behavior involving all organizational components.	Can lead a team in the exercise of life-cycle components for a small IT reliant enterprise. Utilizes communication skills to manage and control the process.	Effectively leads a team in a significant months long project to scope, design, and implement a new organizational process including IT. Demonstrates fluent usage of life cycle processes.	Utilizes minimally CMMI level 3 compliant standards as project manager for development of an enterprise level organizational change process involving information technology utilization.
	Uses goal setting and activity planning techniques to describe and accomplish work consisting initially of simple tasks; uses scheduling, then, to accomplish small sequences of simple tasks.	Can work with a team to develop a simple work-breakdown-structure which includes scheduling of work consisting of known life-cycle tasks, and then use the structure to accomplish the team goal.	Develops a complete project plan with a team to implement a small enterprise project involving requirements determination, database design, and application implementation and testing, and uses the plan to implement the system. Employs risk and issue management.	Works with customers and systems engineers to develop a project plan involving costing and risk analysis. Demonstrates leadership by developing team mates abilities and confidence in achieving schedule and budget goals with enterprise implementations.	As either team lead or project manager, develops with clients and managers multiple simultaneous projects which coexist at varying stages from CMMI level 3 project definitions through maintenance of installed enterprise systems. Exhibits strong leadership with consistent demeanor.
Business Fundamentals	Can explain the requirements for organizational change, as well as the responsibilities of management, operations and design functions for implementing change.	Can explain in detail the steps of the life-cycle, and explain the necessity for employing good team behavior involving all organizational components.	Can lead a team in the exercise of life-cycle components for a small IT reliant enterprise. Utilizes communication skills to manage and control the process.	Effectively leads a team in a significant months long project to scope, design, and implement a new organizational process including IT. Demonstrates fluent usage of life cycle processes.	Utilizes minimally CMMI level 3 compliant standards as project manager for development of an enterprise level organizational change process involving information technology utilization.
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Individual & Team Skills	Can explain the requirements for organizational change, as well as the responsibilities of management, operations and design functions for implementing change.	Can explain in detail the steps of the life-cycle, and explain the necessity for employing good team behavior involving all organizational components.	Can lead a team in the exercise of life-cycle components for a small IT reliant enterprise. Utilizes communication skills to manage and control the process.	Effectively leads a team in a significant months long project to scope, design, and implement a new organizational process including IT. Demonstrates fluent usage of life cycle processes.	Utilizes minimally CMMI level 3 compliant standards as project manager for development of an enterprise level organizational change process involving information technology utilization.
	Uses goal setting and activity planning techniques to describe and accomplish work consisting initially of simple tasks; uses scheduling, then, to accomplish small sequences of simple tasks.	Can work with a team to develop a simple work-breakdown-structure which includes scheduling of work consisting of known life-cycle tasks, and then use the structure to accomplish the team goal.	Develops a complete project plan with a team to implement a small enterprise project involving requirements determination, database design, and application implementation and testing, and uses the plan to implement the system. Employs risk and issue management.	Works with customers and systems engineers to develop a project plan involving costing and risk analysis. Demonstrates leadership by developing team mates abilities and confidence in achieving schedule and budget goals with enterprise implementations.	As either team lead or project manager, develops with clients and managers multiple simultaneous projects which coexist at varying stages from CMMI level 3 project definitions through maintenance of installed enterprise systems. Exhibits strong leadership with consistent demeanor.
Org-Systems Development	Can explain the requirements for organizational change, as well as the responsibilities of management, operations and design functions for implementing change.	Can explain in detail the steps of the life-cycle, and explain the necessity for employing good team behavior involving all organizational components.	Can lead a team in the exercise of life-cycle components for a small IT reliant enterprise. Utilizes communication skills to manage and control the process.	Effectively leads a team in a significant months long project to scope, design, and implement a new organizational process including IT. Demonstrates fluent usage of life cycle processes.	Utilizes minimally CMMI level 3 compliant standards as project manager for development of an enterprise level organizational change process involving information technology utilization.
	Uses goal setting and activity planning techniques to describe and accomplish work consisting initially of simple tasks; uses scheduling, then, to accomplish small sequences of simple tasks.	Can work with a team to develop a simple work-breakdown-structure which includes scheduling of work consisting of known life-cycle tasks, and then use the structure to accomplish the team goal.	Develops a complete project plan with a team to implement a small enterprise project involving requirements determination, database design, and application implementation and testing, and uses the plan to implement the system. Employs risk and issue management.	Works with customers and systems engineers to develop a project plan involving costing and risk analysis. Demonstrates leadership by developing team mates abilities and confidence in achieving schedule and budget goals with enterprise implementations.	As either team lead or project manager, develops with clients and managers multiple simultaneous projects which coexist at varying stages from CMMI level 3 project definitions through maintenance of installed enterprise systems. Exhibits strong leadership with consistent demeanor.
Project Management	Can explain the requirements for organizational change, as well as the responsibilities of management, operations and design functions for implementing change.	Can explain in detail the steps of the life-cycle, and explain the necessity for employing good team behavior involving all organizational components.	Can lead a team in the exercise of life-cycle components for a small IT reliant enterprise. Utilizes communication skills to manage and control the process.	Effectively leads a team in a significant months long project to scope, design, and implement a new organizational process including IT. Demonstrates fluent usage of life cycle processes.	Utilizes minimally CMMI level 3 compliant standards as project manager for development of an enterprise level organizational change process involving information technology utilization.
	Uses goal setting and activity planning techniques to describe and accomplish work consisting initially of simple tasks; uses scheduling, then, to accomplish small sequences of simple tasks.	Can work with a team to develop a simple work-breakdown-structure which includes scheduling of work consisting of known life-cycle tasks, and then use the structure to accomplish the team goal.	Develops a complete project plan with a team to implement a small enterprise project involving requirements determination, database design, and application implementation and testing, and uses the plan to implement the system. Employs risk and issue management.	Works with customers and systems engineers to develop a project plan involving costing and risk analysis. Demonstrates leadership by developing team mates abilities and confidence in achieving schedule and budget goals with enterprise implementations.	As either team lead or project manager, develops with clients and managers multiple simultaneous projects which coexist at varying stages from CMMI level 3 project definitions through maintenance of installed enterprise systems. Exhibits strong leadership with consistent demeanor.

Appendix 2